

// JOB DESCRIPTION

ANNUITY WHOLESALER

WealthVest is one of the largest independent distributors of fixed and index annuities through broker-dealers in the United States. We sell through 220 broker-dealers, including several major broker-dealers.

WealthVest has a team of 60 external and internal wholesaler supporting financial advisors and independent agents. We support this team with a key account relationship team, superb advisor and consumer focused marketing, major selling agreements, and an excellent service, finance, IT and operations back office.

KEY RESPONSIBILITIES INCLUDE:

- / Candidate should have experience as a wholesaler in the financial services or insurance field.
- / WealthVest is focused upon designing, marketing and distributing the highest consumer value products in the industry. Our products are designed to create industry-leading accumulation and income results for the end consumer.
- / Compensation is primarily based upon sales, but is market leading. Our wholesalers are among the most highly compensated in the industry.

// DESIRED SKILLS & EXPERIENCE

REQUIREMENTS:

- / Insurance Industry knowledge
- / Wholesale background
- / Broker Dealer ROE's
- / Fixed Indexed Annuity knowledge required
- / Sales and Marketing
- / Microsoft Office

CHARACTERISTICS:

- / Strong Work Ethic
- / A self-starter
- / The ability to work current relationships
- / A desire to double their income
- / Independent thinker looking to build their own business
- / The ability to forge new relationships

// ABOUT WEALTHVEST

WealthVest Marketing, based in Bozeman Montana, is an advanced financial services distribution firm that specializes in high-quality fixed and fixed index annuities. Over 10,000 baby boomers are retiring daily, and to prepare for this inevitable day, Americans have purchased over \$14 trillion in mutual funds and annuities to insure their golden years. WealthVest designs, markets, and distributes these essential building blocks of retirement savings for financial professionals throughout the nation.

PROTECTED • OPTIMIZED • SECURED • DEFERRED

